

July 2015

Graham County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors

A total of 9 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Graham County economy.¹ These 9 sectors have a total direct output of approximately \$91 million and support 441.8 jobs in Graham County. Running the model for all 9 sectors simultaneously produces the following results:

Agriculture Contribution in Graham County

				% of Gross		% of Gross
		% of Total	Total	Regional		Regional
Impact Type ²	Employment	Employment	Value Added ³	Product ⁴	Output ⁵	Product
Direct Effect	441.8	16%	\$27,214,746	17%	\$90,512,551	56%
Indirect Effect	122.4	4%	\$5,212,746	3%	\$13,078,673	8%
Induced Effect	38.2	1%	\$2,044,548	1%	\$4,031,647	2%
Total Effect	602.4	22%	\$34,472,040	21%	\$107,622,871	66%

As shown in the above table, agriculture, food, and food processing supports 602.4 jobs, or 22% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$108 million, roughly 66% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 9 agriculture, food, and food processing sectors is approximately \$34 million, or 21% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 21% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: https://implan.com/index.php?option=com_content&view=category&id=19

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value Added = Labor Income + Indirect Business Taxes + Other Property Type Income

⁴ GRP = Final Demand of Households + Governments Expenditures + Capital + Exports - Imports - Institutional Sales

⁵ Output = Intermediate Inputs + Value Added

In the top ten by employment, Grain farming is the top employer in the agriculture industry with 136.3 employees. This table also shows the amount of jobs that are created by the agriculture industry in Graham County.

Top 10 Industries Affected by Employment

	Total	Total
Sector Description:	Employment	Output
Grain farming	136.3	\$41,285,327
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		" ,
and farming	130.1	\$29,174,033
Animal production, except cattle and poultry and eggs	99.8	\$8,746,006
All other crop farming	62.8	\$6,899,285
Real estate	45.8	\$1,973,743
Wholesale trade	18.9	\$3,320,867
Truck transportation	10.5	\$1,488,290
Securities and commodity contracts intermediation and brokerage	10.0	\$457,156
Maintenance and repair construction of nonresidential structures	8.7	\$1,288,533
Monetary authorities and depository credit intermediation	8.1	\$1,106,836

The Grain farming industry directly contributes approximately \$41 million to Graham County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Top 10 Industries Affected by Output

	Total	Total
Sector Description:	Employment	Output
Grain farming	136.3	\$41,285,327
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		
and farming	130.1	\$29,174,033
Animal production, except cattle and poultry and eggs	99.8	\$8,746,006
All other crop farming	62.8	\$6,899,285
Oilseed farming	2.0	\$3,655,172
Wholesale trade	18.9	\$3,320,867
Real estate	45.8	\$1,973,743
Truck transportation	10.5	\$1,488,290
Maintenance and repair construction of nonresidential structures	8.7	\$1,288,533
Monetary authorities and depository credit intermediation	8.1	\$1,106,836

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Graham County's economy.

Sector Description:	Employment	Output
Oilseed farming	2.0	\$3,655,172
Grain farming	136.3	\$41,285,327
All other crop farming	62.8	\$6,899,285
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		" - y y
and farming	130.1	\$29,174,033
Poultry and egg production		\$81,584
Animal production, except cattle and poultry and eggs		\$8,746,006
Bread and bakery product, except frozen, manufacturing		\$144,271
Veterinary services	4.7	\$268,354
Landscape and horticultural services		\$258,519
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All 105 counties in Kansas have IMPLAN models with an agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.